

Manage Your Route in the Palm of Your Hand!

- Plan daily service routes!
- Manage customer stock levels!
- Produce professional receipts!
- Directly interface to QuickBooks®!



SALES RECEIPT	
Big Sales Company 111 Main Street Suite 100 Anywhere, TX 77001 713.555.1212 www.bigservice.com	
Salesman: Lee Date: 03/20/03 Order#: LC124654	
FOR: TEXAS DEPT OF AGRICULTURE STEPHEN F AUSTIN BLDG RM 938 AUSTIN, TX 78711	
----- ITEMS	
6 @ \$2.44	14.64
Item: 100339--STONEROLT RM 3/16 X	
1 @ \$1010.06	1010.06
Item: 1220317--16-18 NOTCHER W/ TAB	
3 @ \$27.70	83.10
Item: 100309--EARMUFF H7P3E F/HARD	

Items Total:	1108.60
Sales Tax:	91.46

Total:	1200.06
Amount Paid:	1200.06
Paid by Discover	

Thank you for your business.	

Route Sales Trakker™ Direct is designed to enhance the sale process, making a sales rep more efficient, providing customers with more accurate information quicker, and making the sales environment more relaxing and productive for all the participants.

QuickBooks® is the #1 accounting system in the US, and targets specifically the small and medium businesses that make up the majority of the companies and the driver of new business growth. But using QuickBooks® on a PC as a cash register is cumbersome and slow, and it is certainly not as mobile as it needs to be!

But with Route Sales Trakker™ Direct, the sales associate can schedule a day's calls, help the customer maintain appropriate inventory levels, and bill quickly and easily. The system supports bar code scanning (dependent upon hand held unit) of products, so that scanning can be used to increase the speed at which products can be selected, while improving accuracy to near 100% perfection.

At the end of the day, a simple HotSync to the PC posts all sales directly to QuickBooks®. Wireless sync is supported.

Speed and capacity are a function of the hand held; in real-world tests an 8MB device stored 5,000 customers and 5,000 items in less than 3 MB! Retrieval of any one item takes less than 1 second, faster than the human using the machine can absorb. Specialized proprietary sync technology keeps connection times to a minimum, to avoid bottlenecks at the PC during peak business periods. The hand held can store hundreds of transactions before needing to upload to QuickBooks®.

Receipts can be printed from QuickBooks® after sync to the PC, or can be printed directly from the hand held at the time of the transaction. Direct printouts can be on a slip printer (2" wide paper, thermal print) or to a full sheet 8.5 x 11 paper (requires a printer with IR port). Supported printers include several battery-powered units, which is ideal for remote sales.

SALES RECEIPT			
Big Sales Company 111 Main Street Suite 100 Anywhere, TX 77001 713.555.1212 www.bigsales.com			
Saleman: Lee	Date: 09/26/03	Order#: LC150203	
Customer: TX: 2	FOB: origination	Terms: net	
Ship Via: common carrier	Ship Date: 09/26/03		
FOR: BAPTIST HEALTH SYSTEMS 1100 WIRNSBLES ST SAN ANTONIO, TX 78219-3106			
qty	stock#	description	price extension
2	110007	AUGER POST HOLE 1wan	60.00 120.00
			Sub Total: 120.00
			Sales Tax: 9.81
			Total: 129.81
			Amount Paid: 129.81
			Paid by Check
Thank you for your business.			
Ordered By: _____			

Feature	Sales Trakker™ Direct
Daily Schedule on PDA	●
Inventory count by customer	●
Invoice for consignment or stocking dealer	●
Create Invoices	●
Compute Tax if Applicable	●
Quick Order for Cash Customers	●
Post Payment with Order	●
Read Barcodes of Item	●
Maximum # of Customers	Hand-held dependent
Maximum # of Items	Hand-held dependent
Add to Product Description at Sale	●
Record Credit Card Information (Card swipe is available with some printer models)	●
Direct Print to Slip Printer	Model 50 or 55
Direct Print to IR Printer	Certain printer models
Support for Wireless Sync to PC	●
Hand held required	Any Palm OS® 3.5 – 5.2

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specifications subject to change without notice